

# Tiffany N. Comprés, MCIArb, Board Certified Expert in International Law

1221 Brickell Avenue • Miami, Florida 33131 • Phone: 305.342.2957 • tiffany.compres@fisherbroyles.com

## Experience

---

### **FisherBroyles LLP**

May 2020 – Present

#### Partner

- Represent clients before international arbitral tribunals, including the International Chamber of Commerce International Court of Arbitration (ICC), the International Centre for Dispute Resolution (ICDR), Fruit & Vegetable Dispute Resolution Corporation (DRC), and other tribunals, U.S. courts, and U.S. agencies in cases with amounts in controversy ranging from \$50 thousand to \$90+ million under the Perishable Agricultural Commodities Act (PACA), the U.N. Convention on Contracts for the International Sale of Goods (CISG), U.S. law, and foreign law.
- Serve as arbitrator for international commercial arbitration disputes, including expedited and complex.
- Clients primarily from the international distribution of goods, food industry, energy, oil & gas, mining, and machinery industries.
- Handle all ancillary litigation related to international arbitration, such as confirmation of foreign arbitral awards in Federal and state courts, 28 U.S.C. § 1782 proceedings, Hague service, and parallel domestic court proceedings in aid of arbitration.

### **Shutts & Bowen LLP**

Nov. 2018 – May 2020

#### Partner

- Represented clients before international arbitral tribunals, U.S. courts, and U.S. agencies in cases under the PACA, the CISG, U.S. law, and foreign law. Handle all ancillary litigation related to international arbitration proceedings, such as confirmation of foreign arbitral awards in Federal courts and parallel domestic court proceedings.
- Served as arbitrator for commercial arbitration disputes under the ICC and DRC.
- Draft and negotiate international distribution contracts, contracts under the CISG, and other international agreements.

### **Sandler, Travis & Rosenberg, P.A.**

Dec. 2015 – Nov. 2018

#### Member of the Firm

- Represented clients from various industries before Federal courts, administrative courts, and international arbitral tribunals in cases with amounts in controversy ranging from \$1 million to \$20+ million, primarily under PACA and CISG. Handled all litigation related to international arbitration proceedings, such as confirmation of foreign arbitral awards in Federal courts. Liaised with European and South American counsel for country-specific legal issues as needed.
- Draft and negotiate international distribution contracts, contracts under the CISG, and other international agreements.
- Handle grey market good issues, such as with perfumes, and other similar international trade matters.

### **Comprés + McCaffery, P.A.**

Jan. 2013 – Jan. 2015

#### Founding Member

- Practice focused on the international agriculture industry, including PACA, international disputes, and cross-border agreements between growers and importers.

### **Proskauer Rose LLP**

Dec. 2010 – Jan. 2013; May – Aug. 2008

#### Associate

- Researched and drafted memoranda of law on various arbitration and litigation cases with respect to matters such as conflict of laws in international arbitration, defective construction, broker fees, and real estate transactions.
- Advised the Abu Dhabi Investment Authority regarding real estate matters in connection with a \$475 million preferred equity investment in a portfolio of 170+ hotel properties across the United States.
- Counseled Malkin Properties in connection with its preparation for an IPO involving a real estate investment trust with a portfolio of 20+ properties, including the Empire State Building.

## Education

---

### Georgetown University Law Center

Dec. 2009

Juris Doctor

*Journal:* Georgetown Journal of Gender & the Law

□ *Cultural Chair:* Latin-American Law Students Association

### Université de Paris I, Sorbonne Law School

May 2009

Master II (Master of Laws equivalent) in Droit et globalisation économique (international arbitration and litigation, trade)

### Institut d'Études Politiques (Sciences Po)

May 2009

Master II (Master of Laws equivalent) in Droit et globalisation économique (most coursework in French)

### University of Miami

June 2003

Bachelor of Arts

## Selected Speaking Engagements

---

- *Getting Noticed by the Big 3: Institutions, Counsel, & Parties*, panelist, New York Int'l Arbitration Center, 14 December 2020
- *The Rise of ADR: Ensuring Access to Justice During the COVID-19 Crisis*, panelist, Dade County Bar Association, 26 May 2020
- *Can Force Majeure Save Your International Transactions?*, Organization for Women in Int'l Trade (OWIT), Webinar, 30 April 2020
- *Surviving the Epidemic of Force Majeure Claims in International Contracts*, Florida Bar Int'l Law Section CLE Webinar, panelist focusing on civil law and international law aspects, 9 April 2020
- *Intelligence about Arbitrators & the Future of International Arbitration*, panelist, Florida International University and Shutts & Bowen LLP, 12 November 2019, Miami, FL
- *Business Beyond Borders: Demystifying Trade with Europe & Latin America*, panelist, OWIT Int'l Conf., 24 October 2019, Tampa, FL
- *Recognizing and Enforcing Foreign and Domestic Arbitral Awards and Settlement Agreements*, panelist, The World of Arbitration & Mediation in Latin America & the Caribbean Today First Annual Conference, 1 March 2019, Miami, Florida
- *Improve Your Bottom Line with International Arbitration*, Fruit Logistica, 7 February 2019, Berlin, Germany
- Various television interviews on *Metropolis*, Dominican Republic, on PACA, CISG, and international arbitration
- *Navigating Commercial Disputes in the U. S. & Managing Risk: Best Practices for Indian Attorneys in Arbitration & Litigation*, Indian National Bar Association 69th Constitution Day Int'l Conference on Law & Policy Issues, 26 November 2019, New Delhi, India
- *Exportando a los Estados Unidos: Como beneficiarse de PACA, tratados internacionales, y arbitraje*, Santo Domingo and Santiago, Dominican Republic, 25-27 July 2018, sponsored by Exporta Calidad
- *International Arbitration in the Courts*, seminar for Paraguayan judges in conjunction with the University of Miami, 19 June 2018

## Selected Publications, Awards, Memberships

---

- Member, Chartered Institute of Arbitrators
- Board Member, United Fresh, International Advisory Board, 2019-2021
- SuperLawyers, Rising Star in International Law, 2018, 2019, 2020
- Member, International Law Certification Committee of the Florida Bar, 2019-2021
- *The Death of Investment Treaty Arbitration for the U.S. and the EU: Tempest in the Making or Much Ado About Nothing?*, 18 International Law Quarterly, Fall 2017, vol. XXXIII, no. 3
- Legal Editor, *Southeast Produce Weekly* ([southeastproduceweekly.com](http://southeastproduceweekly.com))

## Languages

---

### English

Native Speaker

### Spanish

Native Speaker

### French

Fluent

### Italian

Proficient

## Bar Admissions

---

- New York; Florida (Board Certified Specialist in International Law); Southern District of Florida

## Selected Representations

---

- Representation of a U.S. company against a Brazilian international conglomerate in an ICC arbitration over services provided on an energy project in the Dominican Republic. The seat of arbitration was Florida, the applicable law was Dominican Republic law, and the amount in controversy was approximately \$700,000. Ancillary proceedings in support of arbitration were initiated in the state courts of Miami, Florida, and a pre-judgment writ of garnishment obtained over an affiliate of the respondent. Ultimately achieved a settlement for payment of the full sum owed in less than 60 days.
- Representation of a U.S. manufacturer of oil re-refining technology as defendant in connection with an international dispute under ICC Arbitration Rules. The seat of arbitration was Miami, Florida, the applicable law was the CISG, UNIDROIT, and U.S. law. Reduced defendant client's liability from over \$20 million to \$1.5 million.
- Representation of defendant Argentinian and Canadian energy company in an ICDR arbitration against a U.S. provider of turbine enhancement technology. The dispute involved \$1.5 million USD. The applicable law was CISG and Florida law.
- Representation of a U.S. importer against a Uruguayan exporter of citrus in arbitration under the Fruit & Vegetable Dispute Resolution Corporation (DRC) Rules. The applicable law was PACA, and the sum in contention was approximately \$1.5 million USD. Achieved early settlement and preserved the business relationship.
- Representation of two of the largest Spanish producers of clementines against a high-profile American distributor in a dispute in Federal court under PACA; negotiation of a favorable settlement early in the case, including a contract for continuing work the following year between the Defendant and one of the Plaintiffs.
- Representation of defendant US importer against Paraguayan supplier in an ICDR arbitration. Applicable law was the CISG, and the amount in contention was over \$1 million USD. Achieved early settlement.
- Representation of a U.S. importer against a U.S. fresh produce dealer in Federal court under PACA in a case involving boniato, yucca, plantains, papaya, and other similar products; successfully obtained a temporary restraining order under PACA law and ultimately achieved a favorable settlement. The amount in contention was approximately \$400,000 USD.
- Representation of a Colombian company in the successful enforcement of its arbitral award against an American company in New Jersey Federal court.
- Representation of a U.S. importer and distributor against a Paraguayan sugar refinery in ICDR arbitration. Applicable law was the CISG, and the amount in controversy was over \$1.2 million.
- Representation of one of the largest Mexican asparagus producers in connection with restructuring and renegotiation of joint ventures with a large high-profile U.S. company.
- Representation of a U.S. importer in a PACA case in Federal court against a Dominican seller of avocados; achieved dismissal.
- Representation of global citrus company in connection with distribution agreements, grower agreements, and investment arrangements under PACA with suppliers and growers in Mexico, Guatemala, Argentina, and other countries.

## Selected Appointments as Arbitrator

---

- Sole arbitrator in an international arbitration under the ICC Rules between an Ecuadorian company and a Chinese company over a multi-million-dollar banana deal. The applicable law was the CISG, the seat of the arbitration was Miami, Florida, and the language of the arbitration was English.
- Sole arbitrator in an international arbitration under DRC Rules between a Canadian importer and a Mexican exporter. The applicable law was Canadian law, the seat of the arbitration was Ottawa, Canada, and the language of the arbitration was Spanish.
- Sole arbitrator in an international arbitration under the DRC Expedited Arbitration Rules between a U.S. company and a Canadian company. The seat of the arbitration was Ottawa, Canada, and the language of the arbitration was English.