

# ESTEBAN AGÜERO GUIER

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## EDUCATION

<b>Georgetown University Law Center</b> <i>Master's Degree – International Legal Studies (including dispute resolution)</i>	Washington DC, USA May 2006
<b>University of Barcelona</b> <i>Graduate Studies Diploma in International Economic Relations</i> Honors: Scholarship from the Carolina Foundation	Barcelona, Spain April 2005
<b>University of Costa Rica</b> Notary Public	San José, Costa Rica October 2002
<b>University of Costa Rica</b> <i>Bachelor's and Bachelor's Degree in Law</i> Honors: Honors graduation and thesis with distinction	San José, Costa Rica June 2002

## PROFESSIONAL EXPERIENCE

<b>Partner, Aguilar Castillo Love</b> <a href="https://www.aguilarcastillolove.com/people/esteban-aguero-guier">https://www.aguilarcastillolove.com/people/esteban-aguero-guier</a> Practice Areas: Corporate M&A, Arbitration and Litigation, International Trade, Regulatory	San José, Costa Rica August 2010 - Present
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Managing Partner of Aguilar Castillo Love's El Salvador office and Partner in the Costa Rica office.

Relevant corporate clients served in Costa Rica and other Central American countries: *Johnson & Johnson, AstraZeneca, The Coca Cola Company, Boston Scientific, Dupont, Corteva Agriscience, VWR-Avantor Medical, Cargill, Microvention, DHL, Gilead, Powerchina, Iberdrola, Carestream, Diebold Nixdorf, etc.*

Participation in recent international arbitrations and disputes:

- *Represented German investors in expropriation claim against the government of Costa Rica under the Bilateral Investment Treaty between Costa Rica and Germany.*
- *Representing global pharmaceutical company in ICC arbitration in connection with distribution contracts in Ecuador, Dominican Republic, Nicaragua and El Salvador.*
- *ADT Security Services Inc. v. Codisa Software Corporation S.A. and Ronald Jimenez Lara (local counsel for Pepper Hamilton, LLP)*
- *Iberdrola v. Republic of Guatemala (local counsel for Uría & Menendez)*
- *Alasdair Ross Anderson et al. v. Republic of Costa Rica*
- *Quadrant Pacific Growth Fund and Canasco Holdings v. Republic of Costa Rica*

- *Marion Edith Unglaube v. Republic of Costa Rica*
- *Reinhard Unglaube v. Republic of Costa Rica*
- *Grupo Zeta and Tropigas v. Republic of Costa Rica*
- *Malon Oil Company v. Republic of Costa Rica*
- *Central Sun Mining v. Republic of Costa Rica*
- *Supervision and Control v. The Republic of Costa Rica (local counsel for Fowler Rodriguez)*
- *Industrias Infinito v. Republic of Costa Rica (local counsel for Torys LLP)*
- *Case under the United States-Central America-Dominican Republic Free Trade Agreement ("DR-CAFTA"): El Salvador - Measures Affecting the Export of Tires and Orange Juice from Costa Rica.*
- *DR-CAFTA Case: Dominican Republic - Measures Affecting the Export of Electrical Conductors and Polypropylene Bags from Costa Rica*
- *Other cases before the World Trade Organization, the Central American Integration System, and under other Free Trade Agreements in which Costa Rica has participated.*
- *Represents German investors in a notice of intent for international investment arbitration against the Republic of Costa Rica.*
- *Private arbitrations before the ICC.*

Participation in transactions and other relevant matters:

- *Represented an iconic company in the world of beverages in the launch of its first alcoholic beverage in the world.*
- *Represented Central American group in the acquisition of a relevant stake in a bottle manufacturing company in several countries.*
- *Represented multinational telecommunications company in antitrust matters regarding the effects in Costa Rica of a global acquisition.*
- *Represented multinational beverage company in the acquisition of chocolate company*
- *Represented global healthcare company in the conduct of internal investigations and prosecutions in a high-profile matter.*
- *Led internal and compliance investigations of a multinational chemical company in a matter involving Colombia, the Dominican Republic, and the United States.*
- *Successfully represented a multinational dairy company in an anti-dumping case in El Salvador against the importation of dairy products from Costa Rica.*

**Partner, Fragomen Central America**  
 Practice Areas: Migration  
<https://www.fragomen.com/people/esteban-agüero-guier>

Guatemala City, Guatemala  
 November 2019 - Present

*Founding Partner and Director of the firm in Guatemala, in charge of migration work in Guatemala, Honduras, Nicaragua and El Salvador.*

**Professor, University of Costa Rica**  
 International Trade Law

San José, Costa Rica  
 2004-2008

**Professor, University for International Cooperation**  
 International Trade and Contract Law

San José, Costa Rica  
 2008 - Present

**Commission for the Promotion of Competition, MEIC**  
 Commissioner

San José, Costa Rica  
 2011 – 2012

**Ministry of Foreign Trade of Costa Rica**  
*Director*

San José, Costa Rica  
2002 – 2010

- *Negotiator of the Free Trade Agreements of the State of Costa Rica, including treaties with the United States and the European Union.*
- *Managing Attorney in charge of handling trade and investment disputes faced by the State of Costa Rica.*

**Institute of International Economic Law**  
*Research Assistant to Professor John H. Jackson*

Washington DC, USA  
September 2004 – May 2005

**Appointed to the panel of eligible arbitrators for state-to-state disputes under the Central America-Mexico Free-Trade Agreement**

Central America  
2012

**Appointed to the panel of eligible arbitrators for state-to-state disputes under the Costa Rica- Colombia Free-Trade Agreement**

Costa Rica  
2012

**Commission on Arbitration and Alternative Dispute Resolution, ICC**  
*Member*

San José, Costa Rica  
2021 - Present

**International Center for Conciliation and Arbitration of Amcham Costa Rica**  
*Arbitrator*

San José, Costa Rica  
2021 - Present

**Conflict Resolution Center Costa Rican Federation of Engineers and Architects Association of Costa Rica**  
*Arbitrator*

San José, Costa Rica  
2022 - Member

**Conciliation and Arbitration Center of Costa Rican Chamber of Commerce**  
*Arbitrator*

San José, Costa Rica  
2022 - Present

**London Court of International Arbitration**  
*Arbitrator*

San José, Costa Rica  
2022 - Present

**Miami International Arbitration Society (MIAS)**  
*Member*

Miami, US  
2022 - Present

## **LANGUAGES**

Spanish and English

## **ADMISSIONS**

In Costa Rica and New York State. In process of incorporation in El Salvador.

## **ACKNOWLEDGEMENTS**

- Team member recognized as News Personality of the Year 2007 by La Nación:  
<http://www.nacion.com/dominical/2003/diciembre/21/dominical1.html>

- Recognized as "40 under 40" in 2012 by El Financiero:  
<https://www.elfinancierocr.com/negocios/esteban-aguero-guier/SNZJEOXVLF5DCOJQE2IDBAYII/story/>
- Recognized and ranked by international legal directories since 2010, including Latin Lawyer, Chambers & Partners, Legal 500, Best Lawyers, and Who's Who Legal.
- Appointed to the panel of eligible arbitrators for state-to-state disputes under the Central America-Mexico and Costa Rica-Colombia Free Trade Agreements.

## **PUBLICATIONS**

- Co-author, "Legal Studies on the Free Trade Agreement between the Dominican Republic, Central America and the United States". - 1 ed. - San José, Costa Rica (2005).
- Co-author, "New UNCITRAL Arbitration Rules 2010 with annotations and comments". 1 ed. - Legis, Buenos Aires, Argentina 2011.
- Co-author, "The Essentials of Merger Review," American Bar Association, 2013.
- Author of the Panama and Costa Rica chapters on International Trade in Goods and Services for Practical Law Guide, Thomson Reuters 2018.
- Author, Costa Rica Chapter on M&A, Getting the Deal Through 2021.  
<https://gettingthedealthrough.com/people/133558/esteban-aguero-guier/>