

RICARDO ALCOLADO PEREZ

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PROFILE

Extensive legal background with more than 20 years of experience in international corporate/commercial law, and cross-border commercial litigation and arbitration. Experience promoting and coordinating commercial international operations, mainly with companies from Canada, Cuba, Mexico, Venezuela, Dominican Republic and Europe. Qualified lawyer in Cuba, Spain (which also covers all European Union members), and in Ontario, Canada. A persuasive individual possessing strong negotiation, communication, and interpersonal skills. Fluent in English and Spanish.

EDUCATION

- **Gold Standard Course in Commercial Arbitration**, Toronto Commercial Arbitration Society, ON, Canada 2021
- **Master of Laws**, Osgoode Hall Law School, York University, ON, Canada 2010
- **Certificate of Qualifications**, National Committee on Accreditation, Federation of Law Societies of Canada (equivalent to a Bachelor of Laws from a Canadian University) 2011
- **Expert on Spanish Law**, University of Alcalá de Henares, Spain 2007
- **Mercantile Law Diploma**, Foreigner Trade Institute of Cuba 2001
- **New World Rules of Foreigners Investments**, University of Havana, Cuba, University of Granada, Mexico and University Complutense of Madrid, Spain 2000.
- **Bachelor of Laws**, University of Havana, Cuba 1999
- **Foreign Trade Specialist**, Foreign Trade Institute of Cuba 1999

PROFESSIONAL EXPERIENCE

2012- Present **Alcolado Law, Toronto, Canada**
Principal and Lawyer

- Providing legal advice on a full spectrum of corporate/transactional matters in areas such as corporate governance, real estate, employment and labour relations, and immigration, and work in conjunction with clients in every stage of their business, from structuring their operations to manage risk and minimize tax liability.
- Representing clients across diverse industries, addressing intricate cross-border disputes with a keen understanding of applicable laws and regulations. Managing

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all stages of arbitration proceedings, from pre-arbitration negotiations to post-award enforcement on a global scale.

2005-2012 **Morrison Fairley LLP, Toronto, Canada**
Consultant

- Collaborating on international commercial litigation, international arbitrations, and sovereign debt recovery matters, including the litigation, negotiation, and settlement of a long standing sovereign Cuban debt; drafting of and responding to various pleadings and motions and court applications, including recognition and enforcement of foreign judgments; conducting legal research; assisting counsel in examinations for discovery, pre-trial and trial preparation and other steps of the procedure; and coordinating enforcement actions.

2003-2004 **Italy - Cuba Team Company, Free Zone of Havana, Cuba**
In-house Counsel

- Led negotiations for the Italian company with Cuban clients and Government Institutions in matters of importation, exportation and foreign investment.
- Oversaw execution and management of the company's contracts in Cuba.
- Prepared legal case for all of the company's claims, disputes, and arbitrations in Cuba.

2000-2003 **Industrial Group "Herrajes Caribe", Havana, Cuba**
In-house Counsel

- Responsible for all legal matters affecting the companies that integrated the Group.
- Oversaw international contracting process with companies from Central America, the Caribbean, Asia, and Europe, in import-export matters.
- Negotiated and oversaw all legal aspects of foreign investment contracts with companies from Spain, Italy, Mexico, and Israel.
- Provided hands-on leadership in litigation and arbitration processes, often involving multiple jurisdictions, in which a member of the Group was a party.
- Laid out the legal basis to open branch offices of the Group in Venezuela and Jamaica.
- Performed a variety of legal services for foreign companies carrying on business with the Group, including obtaining licenses and authorizations to operate in Cuba.

ARTICLES

- Cuban Business Manual
- Till Death Do Us Part

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- The Use of Partnerships as a Vehicle to Own Real Property
- Enforcing Foreign Judgments in Canada
- Mandatory Mediation is in Ontario to Stay
- Terrorism and the Charter after September 11, 2001

PROFESIONAL MEMBERSHIP

- Law Society of Ontario
- Canadian Bar Association
- Bar Association of Madrid, Spain (Ilustre Colegio de Abogados de Madrid ICAM)
- Canadian Hispanic Bar Association
- Hispanic National Bar Association in the USA.
- ADR Institute of Ontario

REFERENCES FURNISHED UPON REQUEST